

## Inaugural Meeting of the Italy Chapter *November 26th 2009*

**IBM – Auditorium B  
Via Sciangai, 53 - Rome**

International Association of Outsourcing Professionals (IAOP) is proud to announce the formation and formal re-launch of the Italian Chapter designed to focus on the interest of Industry and PA organizations that wish to engage and manage Outsourcing Partners one side and on the interest of Outsourcing Providers that wish to manage and meet their Customer's expectations providing Quality Outsourcing Services on the other side.

The Italian Chapter will have its main focus on:

- divulgating knowledge about the definition and management of outsourcing relationships in different industries and creating competencies within organizations to optimize outsourcing relationships and working models between customers and external providers;
- contributing to the debate on outsourcing in the public administration in Italy;
- encouraging networking and knowledge sharing activities to raise the value of outsourcing professionals in Italy;
- analyzing the critical aspects of outsourcing governance in current offshoring projects in the Mediterranean Region and aims to identify trends and to promote nearshoring in the Region.

The first inaugural meeting of the Italian Chapter, chaired by IAOP member Dr. Giovanni Vaia – University of Salerno, and co-chaired by IAOP Corporate Member Huub Commandeur – Kenobi Srl, will be hold on November 26, 2009, at the IBM Meeting Facilities in Rome, Italy.

The Italian Chapter is a local Chapter within the IAOP's portfolio of over forty (40) Chapters worldwide. The Chapter will be geographically based out Rome Italy, however will involve IAOP membership from around the world through webinars.

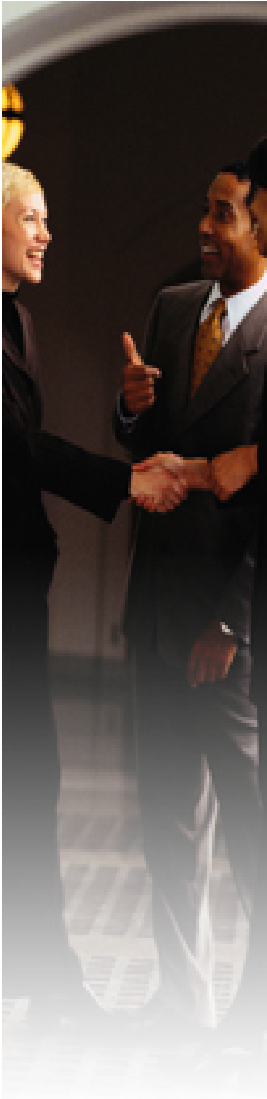
The Chapter is seeking involvement from other leading organizations and professionals to participate in key advisory roles.

Additional information on participation in the Chapter including attending upcoming local IAOP Chapter meetings can be obtained by contacting:

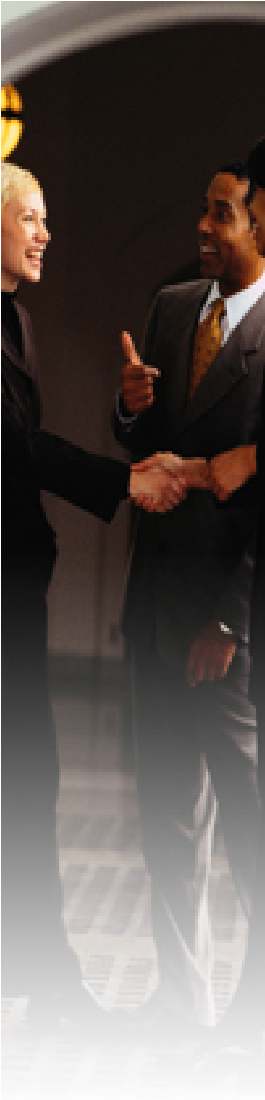
Julie Huson at the IAOP at: [Julie.Huson@outsourcingprofessional.org](mailto:Julie.Huson@outsourcingprofessional.org)

Giovanni Vaia at: [gvaia@uinsa.it](mailto:gvaia@uinsa.it)

Huub Commandeur at: [hcommandeur@kenobigroup.it](mailto:hcommandeur@kenobigroup.it)



## Agenda

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- 10.00 am:** Welcome address  
    **“IAOP Italy Chapter: Getting Started”**  
    Giovanni Vaia, **University of Salerno**, Italy Chapter Co-Chair  
    Huub Commandeur, **Kenobi**, Italy Chapter Co-Chair
- 10.30 am:** **"Governance of the Outsourcing Relationship. What Does it Mean?"**
- 11.30 am:** **"Outsourcing in Public Administration: Opportunities and Constraints"**
- 12.30 pm:** **"Italy SpA. Can it Be an Offshoring/Nearshoring Location?"**
- 1.30 pm:** Lunch
- 2.30 pm:** Informal meeting with leading organizations and professionals to participate in IAOP Italy Chapter activities and planning

### **Scheduled Speakers**

Alfredo Adamo, CEO, **Opera21 SpA**  
Roberto Ascione, President, **Publicis Healthware International**  
Stefano Caponi, IT Director, **Home Office**  
Francesco Cascarino, Head of IT-Governance, **Wind**  
Paolo Conti, Director, **Outsourcing Italia**  
Marco Gentili, Director for Quality and Innovation, **CNIPA**  
Alessandro Musumeci, IT Director, **Ferrovie dello Stato**  
Domenico Raguseo, Manager Solutions for IT Governance, **IBM**  
Mario Trovato, Manager, **Valentino Fashion Group**

To register for the upcoming meeting, please email our chapter coordinator at [amanda.corbett@outsourcingprofessional.org](mailto:amanda.corbett@outsourcingprofessional.org)

More info at <http://www.outsourcingprofessional.org/content/23/162/1229/>

### **About IAOP**

The International Association of Outsourcing Professionals (IAOP) is the global, standard-setting organization and advocate for the outsourcing profession. With more than 100,000 members and affiliates worldwide, IAOP helps companies increase their outsourcing success rate, improve their outsourcing ROI, and expand the opportunities for outsourcing across their businesses. To learn more, visit [www.outsourcingprofessional.org](http://www.outsourcingprofessional.org)